

Award Justification

Solicitation #SB26-4 Pest Control Services

Date: 05/20/2026

Utah Procurement Code Governance: § 63G-6a Part 7

Utah Administrative Title Governance: R33-107

I. RESULTS SUMMARY

A request for proposals (RFP) was issued by the State to select vendors to provide Pest Control Services and Wildlife and Bird Solutions. Proposals were evaluated by a committee of Four subject matter experts from various sections of the Dept. of Corrections, Dept. of Public Safety and Dept. of Gov Ops. A representative from the State Division of Purchasing conducted the RFP but was not a scoring member of the evaluation committee.

This RFP contained mandatory minimum requirements, a technical score threshold, and a total score threshold to determine which vendors will be awarded.

Ten vendors submitted a proposal; eight vendors met the mandatory minimum requirements, eight vendors met the minimum technical score threshold, and eight vendors met the total score threshold for Category 1 awards. Four of the awarded vendors also met the total score threshold for Category 2 and were awarded both categories.

II. RESULTS

A total of 1000 points were available (technical score + cost score) and a minimum of 600/1000 points were required to be awarded a contract for each category of this RFP. Based on the justifications outlined below, it is the opinion of the State Evaluation Committee that the following vendors are awarded a contract:

AWARDS For Category 1 Pest Control Services & Category 2 Wildlife and Bird Solutions:

1. *Buffos Termite and Pest Control - Category 1 & 2*
2. *Thorn Pest Solutions – Category 1 & 2*
3. *A-1 Exterminators – Category 1 & 2*
4. *Rentokil – Category 1 & 2*

AWARDS for Category 1 Only Pest Control Services:

5. *Sting Operation Pest – Category 1*
6. *Harmon & Sons LC – Category 1*
7. *Mountain Supply, LLC - Category 1*
8. *Morgan Termite and Pest Control – Category 1*

III. TECHNICAL EVALUATION

Vendors were asked to provide a detailed description of their business. Then they were asked to provide specific details and experiences in one or both categories. The following categories, which were scored by the evaluation committee, required a minimum of 480/800 points each to proceed to the cost evaluation in that category.

- Basic Questions for All Vendors to answer – 300 points possible (added to Category points for total)
- CATEGORY 1 - Specific Questions for Pest Control Services – 500 points available
- CATEGORY 2 – Specific Questions for Wildlife and Bird Solutions – 500 points available.

IV. COST EVALUATION

Vendors who met the minimum technical score threshold had their costs evaluated. The vendor with the lowest total cost received 200 points, or 100% of the total cost points. All other vendors received a portion of the total cost points based on the lowest offered price. The formula to compute the points is: *Total Possible Cost Points x (Lowest Proposed Price/Proposed Price)*. Cost points were then combined with the vendor's technical score.

V. SCORE MATRIX

Vendor A – Did not meet one of the 2 minimum mandatory requirements and did not advance.

Vendor B – Did not meet either of the minimum mandatory requirements and did not advance.

The following Vendors met the minimum mandatory requirements and advanced to the Technical and Cost Phases:

CATEGORY 1 – Pest Control Services	Buffos	Mtn. Supply	Morgan	Thorn	A-1	Rentokil	Sting Operation	Harmon Sons
Total Technical Points need 480/800	720.50	781.25	523.50	689.75	697.75	635.00	721.00	721.00
Total Cost Points (Total Possible = 200)	140.68	119.14	200.00	112.16	146.47	138.33	97.97	74.81
Grand Total Points Need 600 to be awarded	861.18 	900.39 	723.50 	801.91 	844.22 	773.33 	818.97 	795.81 

Category #2 - Wildlife and Bird Solutions	Buffos	Thorn	A-1	Rentokil
Total Technical Points- need 480/800	712.25	682.50	712.00	645.00
Total Cost Points (Total Possible = 200)	161.23	162.01	200.00	184.81
Grand Total Points Need 600/1000 to be awarded	873.48 	844.51 	912.00 	829.81 

VI. DIVISION OF PURCHASING RFP CONTACT

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